Insurance: Industry Orientation

On demand • Online

This course is an ideal training tool for new hires that represent surplus lines insurers, brokers, managing general agents, retail agents and third-party support vendors. Additionally, this course is a great performance enhancer for existing team members.

Outcomes

Students Will Able To…

- Describe fundamental industry concepts
- Identify risk and aspects of risk mitigation
- Label & describe key industry roles
- Recognize industry, organizational and transactional connectivity
- Distinguish line of business characteristics
- Conduct analytical and critical problem-solving skills
- Differentiate admitted/non-admitted regulation types

Outline

- Introduction to Insurance Concepts
  - History and Origin of Insurance
  - Property and Casualty
  - Introduction to Risk
  - Policy Lifecycle Overview
- Insurance Stakeholders
  - Insured
  - Agents
  - Carrier
- Lines of Business
  - Homeowner's Insurance
  - Commercial General Liability
  - Commercial Property
  - Inland Marine
  - Professional Liability
- Insurance Companies
  - Standard (Admitted) Carrier
  - Excess and Surplus Lines Carrier

Registration and Fees

- Free for active partners and their employees
- $15 per person for inactive or non-partners
- This course does not qualify for CE credits

To request program access, please contact Resolve Professional Services at support@resolveprofessional.com.